

COMPANY PROFILE

OF

TLHOLO SERVICES AND PROJECTS (PTY) LTD

REGISTRATION NUMBER: 2020/160945/07

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1. COMPANY SUMMARY:

TLHOLO SERVICES AND PROJECTS (PTY) LTD was established in March 2020. Its current owner Anikie Puseletso Sihlangu is well equipped to target specific industries hands on.

TLHOLO SERVICES AND PROJECTS (PTY) LTD is a Black woman owned Company; owned and controlled by Anikie Puseletso Sihlangu.

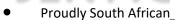
TLHOLO SERVICES AND PROJECTS (PTY) LTD's main focus is to uplift the Previously Disadvantaged Communities for employment in industries namely, Mining, Engineering, Hospitals and Public and Private Sectors by means of supply, services and maintenance.

Strategies will be developed to assist in the reduction of costs and elimination of safety hazards. This will be done together with incident management to reduce incidents and accidents.

The management team of **TLHOLO SERVICES AND PROJECTS (PTY) LTD** will ensure safety standards and comply with policies and procedures; striving to construction and mine safety standards with proactive involvement.

2. MISSION &VISION STATEMENT:

- To be a leading Broad Base Empowered, Equipment and Services Supplier.
- Contribute to South African communities in sustaining economic growth of the country and creating employment.
- We endeavour to find safe replacements for unsafe works and practices.
- Provide quality products and services with experienced and well-trained personnel.
- We care about the safety of humans and the environment.
- Provide specialist products and services that can be used for more than one application.
- We strive to save our customers time and money in the long run.
- Strive to keep abreast industry innovations.







3. OBJECTIVES:

- Strive for operational excellences by providing our clients with professional and target orientated and driven services that meet our client's demands and expectations.
- Maintain good service relationships with our clients by ensuring maximum client satisfaction.
- To be in line with regulatory framework.
- To provide alternative and sustainable business solutions that is cost effective through the use of appropriate technology and skills.
- To provide products, services and solutions that is socially and environmentally acceptable.
- Have staff buy-ins as our strongest asset.
- Reputation of integral code of conduct.
- Market quality products with state of the art performance and usability.
- Develop specialist products with in-house chemist.
- Provide safety-data information/specification, with concise and simple instructions with easy to understand warning symbolism.
- Work with BEE suppliers.
- Waste management control & to eliminate environmental waste.

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4. QUALITY MANAGEMENT, OCUPATIONAL HEALTH & SAFTY:

TLHOLO SERVICES AND PROJECTS (PTY) LTD is in the process of implementing an ISO 9001 Management System. ISO Sure-SHEQ made easy. This management system is based on the ISO 9001:2008 standards:

- Determining controls
- Legal and other requirements
- Objectives and OHS programs
- Resources, roles, responsibility, accountability and authority
- Competence, training and awareness
- Communication, participation and consultation
- Operational Control
- Emergency preparedness and response
- Performance measuring, monitoring and improvement

5. EVIRONMENTAL ANALYSIS

STRENGTHS:

- Client orientation.
- Excellent calibre of staff, staff secured with incentive buy-ins.
- Skills development and product training implemented weekly.
- Integral code of conduct
- Expertise of management on various sectors.
- Superb product line with location change with well-equipped R & D facilities and upgraded safety-data information/specifications, with concise and simple instructions with easy to understand warning symbolism.



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Opportunities:

TLHOLO SERVICES AND PROJECTS (PTY) LTD aims to amalgamate and grow with other well-developed entities to help advance our sustainability and contribute to South Africa's economic development.

TLHOLO SERVICES AND PROJECTS (PTY) LTD is a woman owned BEE Company that is ideally placed to secure business with its quality product-lines and services, alongside its reputation of its management, competent staff members and integrity.

Threats:

The market is saturated with discounted products and companies in the same field that do not adhere to quality health and safety standards. Procurement contracts have been allocated to competitors on a long-term basis with these contracts not being serviced to the highest of standards.

8. PRODUCTION:

Due to our experts that are heading our company, production is the key of satisfying our client's needs while advancing to reach global standards with our products and services.

Pricing

In order to maintain a competitive advantage, our pricing takes into account and is inclusive of, cost fluctuations in respect of imports, fuel costs, transport and foreign market performance.

Sales & Service calls

We predominantly focus on cold calling and one-on-one calls with a 15-day cycle of seeing customers, utilizing telephonic and direct marketing. This is followed through with one-on-one-calls ensuring that the product or service is effective and meets the customer's expectation, eliminating any misunderstandings. We endeavour to find solutions to all problems expressed by our customers, by means of demonstrations held or products given to the customer to sample, for home and work use in conjunction with a quotation.

Our representatives are backed by a **strong service team**, who efficiently respond to all queries and quotations.

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Competitive advantages

- 24/7 Standby and services
- Include our 15-day calling cycle.
- Quality product line, personalized service, prompt delivery of orders within a 1 week turnabout.
- Safety-data information/specifications are kept concise and simple.
- We rely on client feedback on product, which in turn allows us to innovate further on our products and services.

Products & Services

TLHOLO SERVICES AND PROJECTS (PTY) LTD is a sales and services organization, with its management team doing market research on our customers face to face, determining what is required at the end-user level.

We supply the following services:

- Public Sector
- Hospitals
- Private Sector
- Mining Sector
- Engineering Sector
- Civil & Construction projects Private sector; Engineering and Mining Projects
- Engineering and Fabrication works
- Labour hire (Professional, Project Managers, Skilled artisans, Semi-skilled)
- Steel Erection Projects (Medium Large)
- Our **Product Range** specializes in the supply of Industrial cleaning chemicals, oil absorbents and tools.
- Our Services Division provides Engineering and mining Services, General Construction, Catering, Security Services and Transportation.





Private sector Construction & Civil Construction Projects/ Works:

- Building of Dams, Schools, houses, RDP houses, factories as well as rehabilitation of schools, houses and single quarters, workshops, etc.
- Installation of Power saving projects.
- Road construction projects new and repairs.
- Rail installation and up grading.
- Concrete works.
- Paint & general maintenance
- Sandblasting
- Specialised coatings of steel and concrete tanks
- Concrete works and repairs
- Pipe wrapping
- Overhead power line installations
- Cable and cable racking installations
- Certification of electrical supply to all buildings.
- Supply of equipment and tools
- Supplying of diesel and lubricants
- Gas and water emissions and pollutant sampling, monitoring and analysis.



SERVICES & PROJECTS.

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Engineering Works:

- Steel Erection Projects (Medium Large)
- Civil construction projects (Dams, houses, rehabilitation of houses and single quarters, workshops, etc.)
- Shaft equipping and repairs.
- Surface and underground water handling / pumping and pump station design and operations, pump repairs and ceramic lining of pumps and pipes for anti-wear properties, thus reducing costs.
- Power saving projects supporter of the 49m initiative
- Manufacturing, installation and maintenance of conveyor belts.
- Installation of High Voltage, Low Voltage and instrumentation cables.
- Supplying of High Voltage switch gear and installations.
- Repairs and maintenance to transformers, AC motors, mini sub-stations and all electrical switchgear.
- Design of sub stations and due diligence.
- Electrical certification of all types of structures.
- Underground machine maintenance.
- Trackless machinery drifter, bucket & body repairs.
- Trackless machinery refurbishments / re-builds.
- Trackless spare part supplies



TIHOLO





SPARES PARTS







Treble Pump

<u>Transmission & Torque Converter Sp</u> <u>Multiple valve</u> are Parts







Spare Parts of Hydraulic Motor & Pu

Variable Displacement Pump







Transmission

Engine Spare Parts

Torque Converter

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Mining:

- Trackless Mining Expertise (NP through to ULP, long hole mining)
- Roadway maintenance.
- Conventional mining practices (Development & stopping operations)
- Shaft sinking and equipping.
- Underground rail installations, upgrades and maintenance.
- Opening up and rehabilitation of old or new working areas.
- Installation of support in the underground workings (primary, secondary support installations)
- Installation and monitoring of strata monitoring systems.
- Vamping operations (Conventional and vacuum machines)
- Underground reclamation / Salvage operations.
- Backfill placement, backfill plant operations, pipe installations and cleaning of blocked ranges, backfill pipe maintenance.
- Equipment and material sales (crushers, lubricants, diesel, hoses, etc.)
- Training Surface and underground (MQA accredited)
- Underground construction services: (Dams, pipes, box fronts, etc.)
- Supply of Support Materials: (Steel arch sets, void fill, roof bolts, etc.)
- Surface and underground water handling / pumping and pump station design and operations, pump repairs.
- Surface Drilling (open cast drilling and mining projects)
- Surface rock pile / waste dump rehabilitation.
- Power saving projects.











SHE Policy and Quality Policy

We strive to maintain a safe and health workplace environment for our employees and provide the appropriate information and training to increase the company's skills and the skills of our employees.

We promote the safety, health and wellbeing of our employees and the awareness of our company and our employees to the safety and health of the environment. All our employees have a fundamental responsibility to enforce and operate according to the SHE matters.

Administration & Accounts

Once contact has been established with a client, a full report is written and a file started with all the relevant information. Orders are received, processed and prepared for invoicing and delivery.

Our <u>buying department's</u> capacity includes research & development of products that are manufactured locally.

Our <u>operations team</u> then schedules the <u>order execution</u> on a daily basis to any of our clients based in South Africa.

Where necessary and if in an emergency, the designated representative for the area will also assist with deliveries.



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